



Where the only
call that matters
is yours...

Outbound Services

Appointment Setting

Lead Generation

Lead Qualification

Lead Nurturing

Marketing Research

Event Registration

Database Cleanup

Inside Sales

Inbound Services

Professional Answering

Customer Service

Help Desk

Customer Support

QCSS Inc.
275 W Dundee
Buffalo Grove, IL
60089
www.qcssinc.com
800.609.9038

NEWS RELEASE

For more information, contact:

Karin Hall, CSO

P: 800-609-9038 | F: 847-229-7047

khall@qcssinc.com



VENDORFIND
Free Quotes

FOR IMMEDIATE RELEASE March 6, 2012

Buffalo Grove, IL – QCSS Inc., a Chicago-based Call Center and Telemarketing Firm, announces new partnership.

Late last month, details of a pairing between Chicago-based startup **Vendorfind** and Buffalo Grove smart center **QCSS**, began to leak. This week, the announcement was official that the two brands would have an exclusive partnership.

Online mega-platform, Vendorfind, has been in the works for a little over 2 years. The site (vendorfind.com) offers an intricate backend that automates the process of helping businesses & consumers find dependable and trusted vendors to perform a wide array of specific services. The site narrows down the 3 most qualified companies to complete a job requested by the user. Results are based on a rating scale of specific project requirements (such as timeline and size of the work), business accreditations and geographic location. This free quote tool and the website is a win/win for both users and businesses providing services.

Vendorfind expects to be a leader in providing the perfect match between companies offering services, and those looking for those specific services. By 2014 they are projected to generate over \$5 million in revenues through their commercial directory listings and delivering/generating quality leads to vendors across the country.

QCSS has teamed up with Vendorfind to implement a systematic solution for strategic growth in aligning responsiveness and quality assurance.

"Providing an excellent multi-channel experience for all users on Vendorfind is not just a goal, it's a requirement. As a smart center, QCSS will act as a CRM for Vendorfind. We aim to ensure a seamless path for both consumers and vendors: from sign-up all the way through the matching process. With QCSS managing and assuring accurate quote requests, Vendorfind will be able to focus on their core competencies, allowing for greater and faster growth."

- Eugene Borisov, Marketing Director @ QCSS, Inc.

As mentioned above, the partnership will allow Vendorfind to focus on expanding their database of qualified companies in the U.S. By combining capabilities with QCSS, the ongoing strategy is to decrease turnaround time in providing quality quotes quickly and accurately to clients, while helping local businesses all across the country grow. More updates on this partnership will be available on either of the companies' websites at www.qcssinc.com and www.vendorfind.com

To learn more about QCSS, please visit www.qcssinc.com or call **800.609.9038**

QCSS, Inc. **generates revenue opportunities** for companies who want to **increase** the **efficiency** and **effectiveness** of their sales and marketing efforts. Our team of professionals performs inbound and outbound telemarketing, appointment setting, and other front-line sales activities that companies have traditionally found difficult to measure, manage and staff.

When we combine our **industry experience** with our clients' **aggressive sales targets**, we fill that unmet need called 'execution', and **empower our clients** to achieve **great results**. With QCSS's **proven process**, our clients **maximize** their front-line sales productivity, and ultimately their company's **profitability**.